GeoSolutions

your one-stop-shop for geospatial open source software

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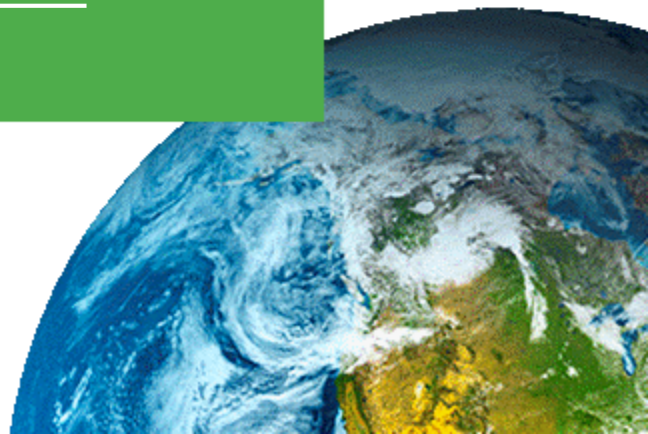

Quick Facts

GeoSolutions
your one-stop-shop for geospatial open source software

- Founded in late 2006
- Expertise
  - Image Processing, GeoSpatial Data Fusion
  - Java, Java Enterprise, C++, Python
  - JPEG2000, JPIP, Advanced visualization
  - Web Based Mashups, Mobile Solutions
- Supporting/Developing FOSS4G projects
  - No license cost, open codebase
  - MapStore, GeoServer, GeoNetwork
  - CKAN, GeoNode, GeoTools , ImageIO-Ext, JAI-Ext
- Staff
  - 14 full time – 12 Software Engineers/Architects

What we do

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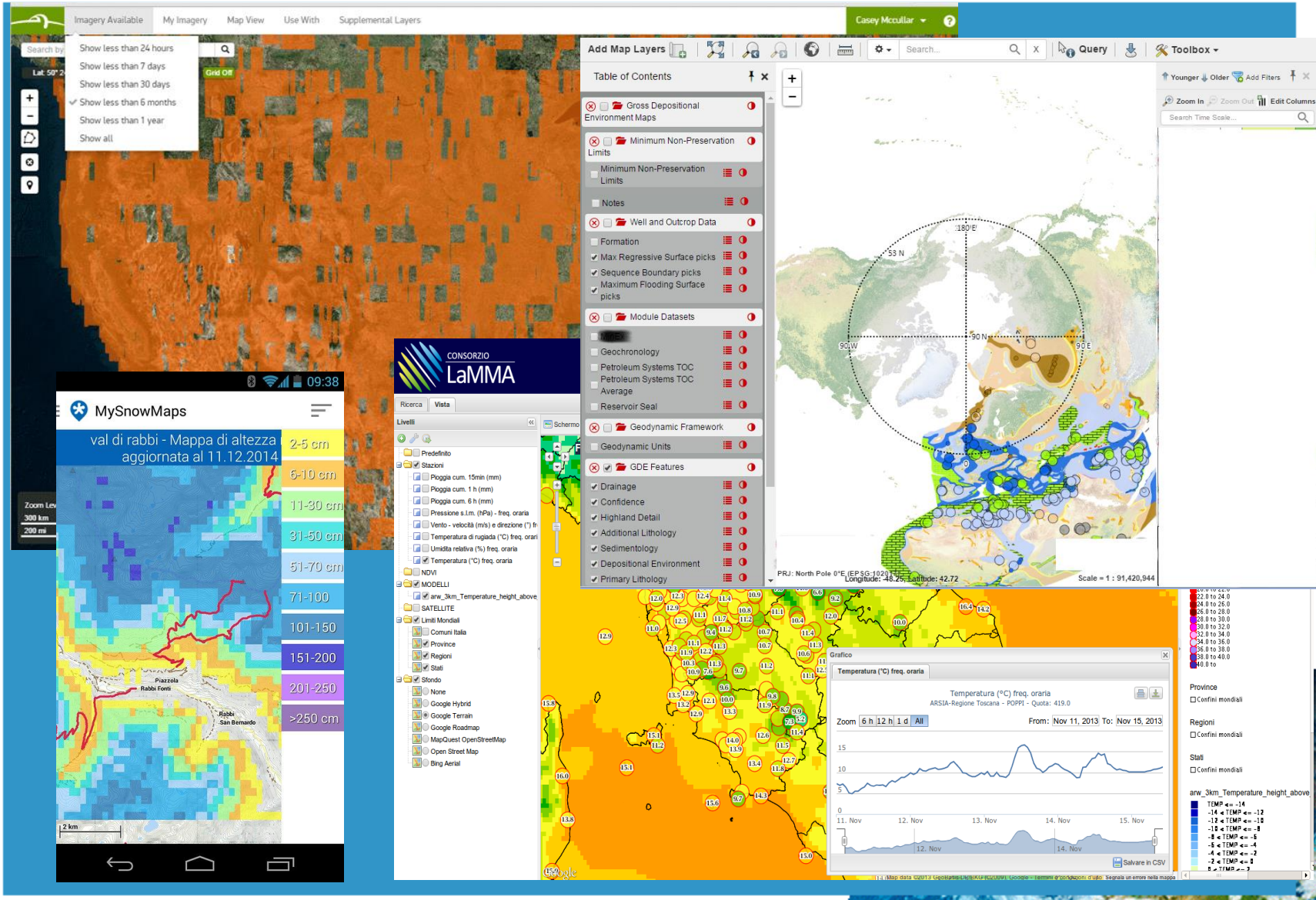

Our Products

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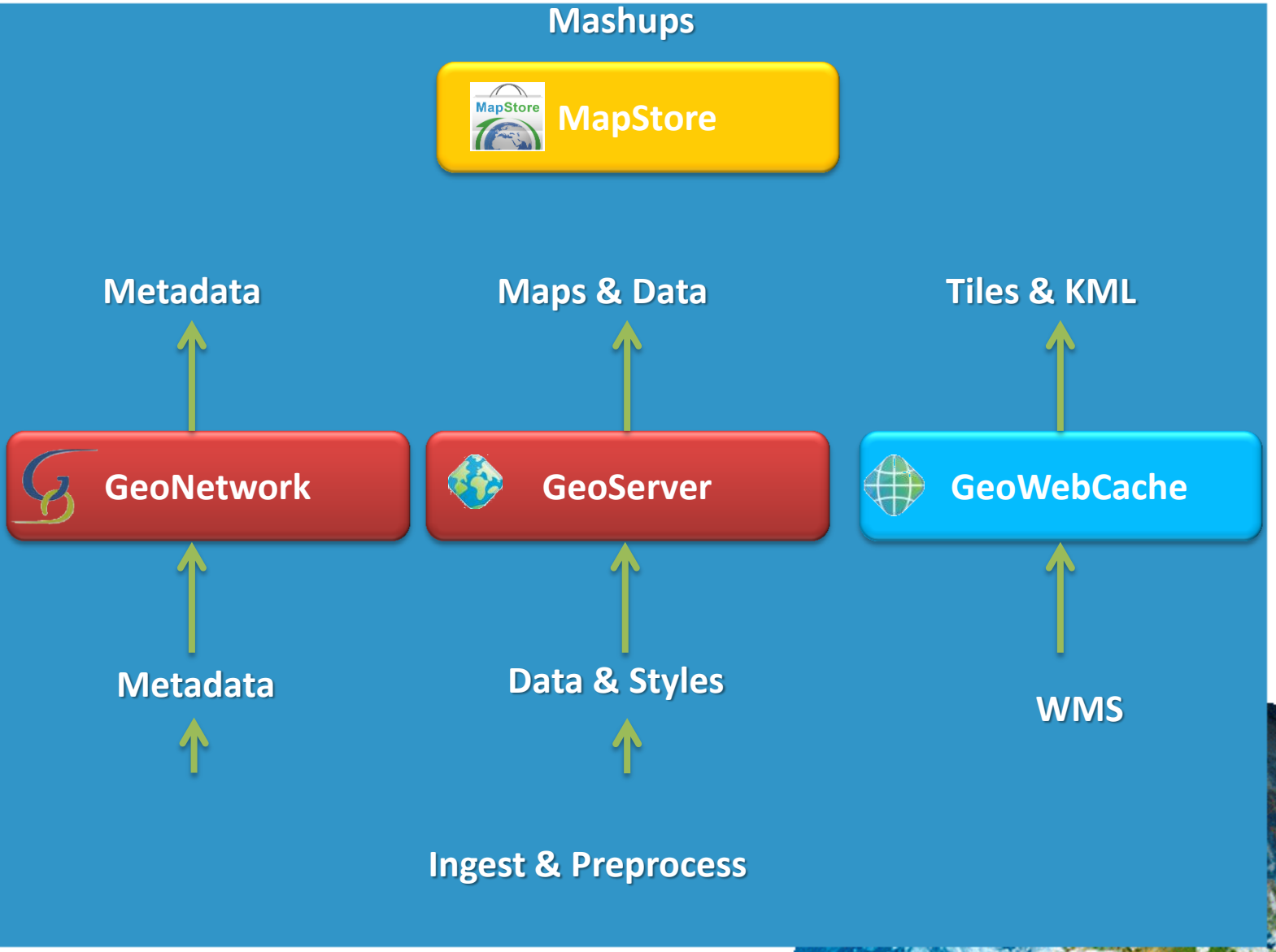

Our Offer

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- **FOSS Enterprise Support Services**
  - Bug Fixing
  - Support
  - Customizations & New Features
  - 5 packages → different types of needs
- **Professional Training**
- **End-To-End Projects (Integration)**
  - Tell me what you need, I'll put it together for you
- **We take our core products and**
  - Bend them, twist them, embed them
  - Hammer them to make clients happy
- **FOSS4G Software is core for us**
  - Not simply use but develop and support

Clients

- UN FAO, UN WFP, World Bank, DLR, EUMETSAT, JRC, NATO CMRE
- City of Florence, City of Genoa, CSI-Piemonte
- DigitalGlobe, Airbus, Halliburton, MDA, etc…

ITALY	33
UNITED KINGDOM	13
UNITED STATES	10
AUSTRIA	5
GERMANY	4
NORWAY	2
SLOVENIA	1
AUSTRALIA	2
DENMARK	2
FRANCE	2
TURKEY	2
NEW ZEALAND	3
BELGIUM	1
SWITZERLAND	3
FINLAND	4
SLOVAKIA	1
SPAIN	2
SWEDEN	2
BRAZIL	1
BELIZE	1
NETHERLANDS	1
CANADA	1
MALAYSIA	1
MALTA	1
MACEDONIA	1
TOTAL	99

- 70%+ of 2015 Revenue made with non Italian organizations

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Industries

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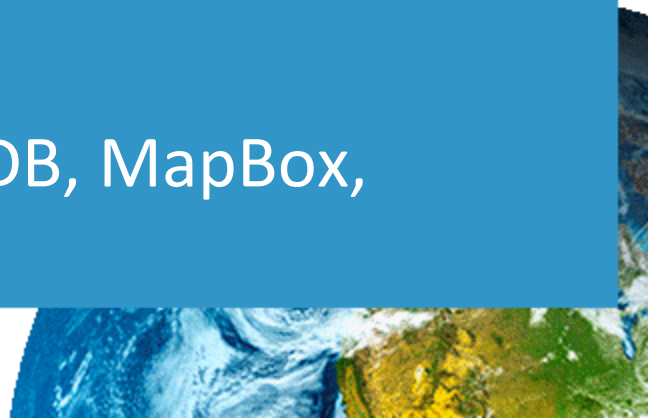
- Constructions & Engineering
- Real Estate
- Smart Mobility
- Smart Cities
- Earth Observation
- Meteorology & Oceanography
- Defence
- Natural Resources
- Emergency Response
- OpenData
- PA & Government
- Utilities
- Education
- Research
- Cultural Heritage
- Telecom

CloudSDI

- Cloud Spatial Data Infrastructure
- **WHY?** Explosion of Earth Observation Data
  - Landsat 8, Sentinel, Commercial Missions
  - Smallsat initiatives (PlanetLabs, SkyBox), Drones
  - Huge amount of data to manage and process
  - Crazy potential for innovation
- **SO?** Need to rethink current infrastructures
  - Democratizing EO Data management
  - Democratizing EO Data Processing
  - Lowering technical and financial barriers
  - Huge market potential (Precision Agriculture, Mining, O&G, Defence, ER…)
- **Competitors?** Many
  - Google, ESRI, Trimble, CartoDB, MapBox, PlanetLabs, Spaceknow



CloudSDI

- Cloud Spatial Data Infrastructure
- **WHY Us?**
  - Experience in bespoke solutions for satellite providers
  - Targeting also private clouds (Enterprise World)
  - Open Source components (OpenStack VS AWS)
  - Focus on international standards (OGC & ISO)
- **OK, now WHAT?**
  - Rethinking our products for a cloud approach
  - Enhance when needed, reimplement as needed
- **GOAL 1** → White Label, Cloud-ready, PAAS infrastructure for managing and serving access to EO data and products
- **GOAL 2** → Multitenant SAAS service for managing and serving access to EO data and products in public cloud (AWS)

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