

#### **Building a Horticulture network Europe**

- 2 examples of networks in a country
  - Netherlands
  - France
- Opportunities to grow to European

#greenportwest





## Organization Dutch Horticulture

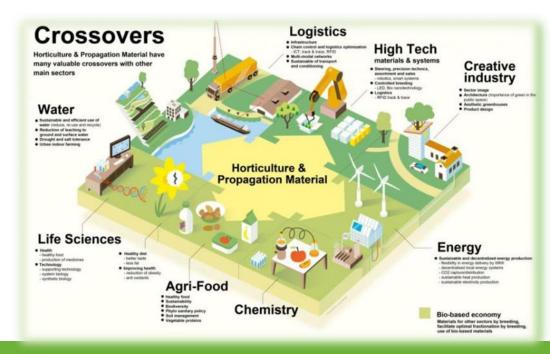
Greenport Holland is an active Dutch Network:
All the needed experiences are available in the
Netherlands and in West-Holland:

- Propagation material and seed selections
- Technical equipment: Greenhouses, Water / heating / Climate control / Cooling etc.
- Crop management
- Agro logistic Knowledge (Fresh products)
- Marketing Experience (Auction Flora Holland)
- Knowledge Institutes

# Horticulture is a Dutch "top sector"

#### The agenda:

- More and better with less: innovative solutions for more and better production with less space, water, energy and minerals;
- Food safety and food security;
- Health and well-being: innovative solutions that provide healthy food and a healthy living and working environment;
- Cooperating value chain: innovative solutions that contribute to efficient and sustainable chains;



### Greenports: Regional Horticlusters



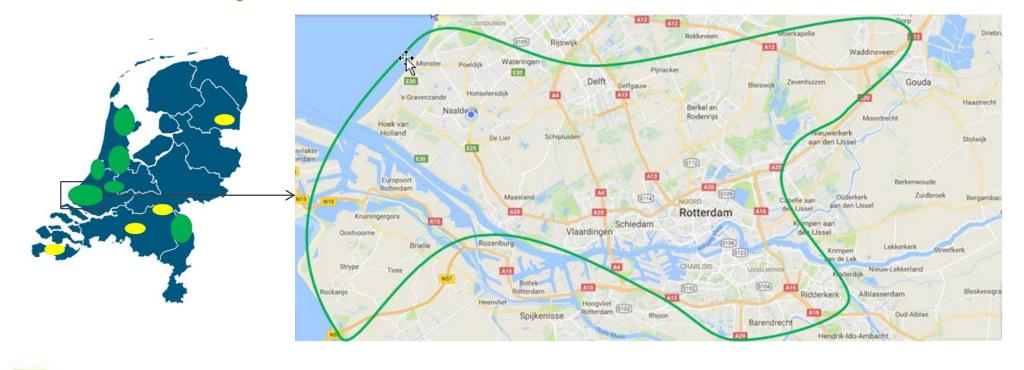
#### What is a Greenport?

A large horticulture cluster of different companies, in the supply chain, in spatial terms and in a concentration of production, delivery, trade, distribution and processing, which are strongly interlinked.

6 Greenports (and some satellites)
of which Greenport West-Holland is the largest



# Greenport West-Holland







### **Growing network**



At the moment 46 partners

























































































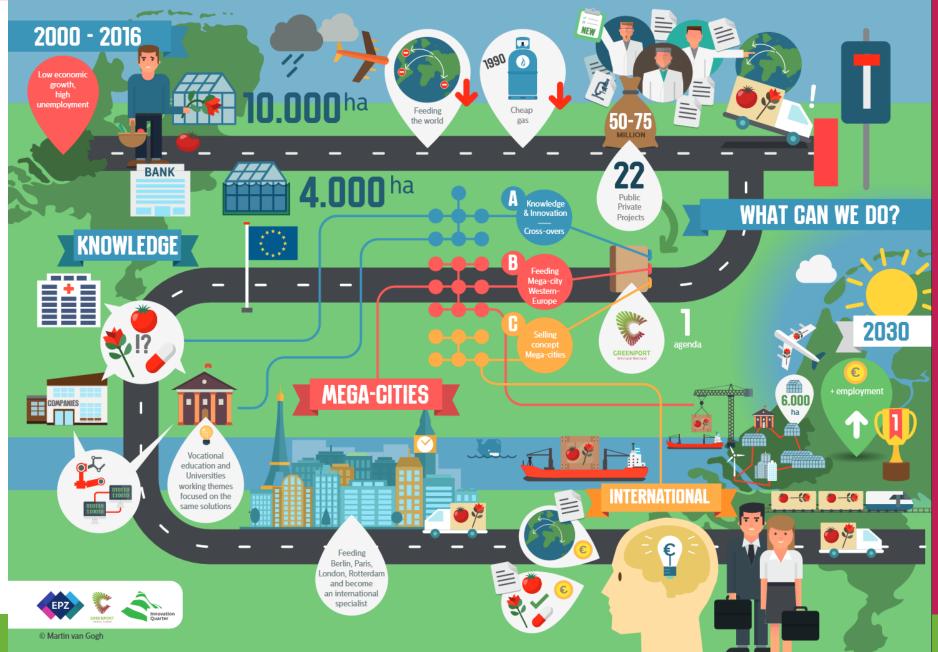








### Main Goal: Feeding and Greening



# Connection with EURO 2020 and global goals

- Next century there will be 11 billion people to feed
- Most of them living in metropolitan areas
- Food safety and food security
- With less use of materials, water and energy



More people



Better food



Less impact

Our offer to bio-economy:

Experience, Knowledge and Cooperation

### Plant Inter Cluster



- French clusters (Plant InterCluster consortium): AgriSud Ouest Innovation,
  Céréales Vallée-Nutravita, Terralia and VEGEPOLYS are in the the Plant InterCluster
  network to embody the French plant skills all around the world and to set up a
  common strategy to facilitate the international development of the clusters and
  their members (companies, training & research centers).
- Plant InterCluster intends to develop innovations on all plants: Cereals, seeds, fruit &vegetables, ornamental horticulture, vine, tropical plants, medicinal & aromatic plants
- Plant InterCluster gathers a wide range of skills: Plant breeding, plant & seed health, Heatlh & well being properties of plants, Preservation of fresh and processed fruits & végétables, innovating growing methods

### Plant Inter Cluster



● PRESENTATION OF THE PIC CONSORTIUM



French plant clusters have joined their strengths to expand their international strategy.

# Vegeolpolys



- VEGEPOLYS is a competitiveness cluster gathering together firms, research and training centres in the plant field around some innovative projects to strengthen the firms' competitiveness.
- Born in the Pays de la Loire territory, the French State granted this "
  competitiveness cluster" label to VEGEPOLYS in July 2005 because of its unique
  concentration of firms, laboratories and schools in Europe: access to the site:
  competitivite.gouv.fr





### **EU Strategy**

- Building a network of regions via S3 Agrifood and ERIAFF
- Building a network of plant clusters

#### for

- Partnerships and cooperation in EU projects
- Lobbying
- Knowledge transfer



Marga Vintges

EU Coördinator Greenport

# ORGANIZING AGRICULTURE EUROPE NETWORK(S)

- Regions
- Sectors
- (Regional) clusters (industry, farmers, research and knowledge institutes and sometimes regions, but not so often)

### A. Regions

- Organizing the regional networks:
- Arrangement of NUTS (Nomenclature des Unités Territoriales Statistiques)
- ERIAFF (European Regions for Innovation of Agriculture, Food and Forestry)

### **B.** Sectors

#### Agriculture sectors like:

- Arable
- Live stock Dairy
- Meat
- Poultry
- Horticulture
- Forestry

**NEFERTITI (Horizon 2020, RUR12 project)** 

### C. Regional Clusters

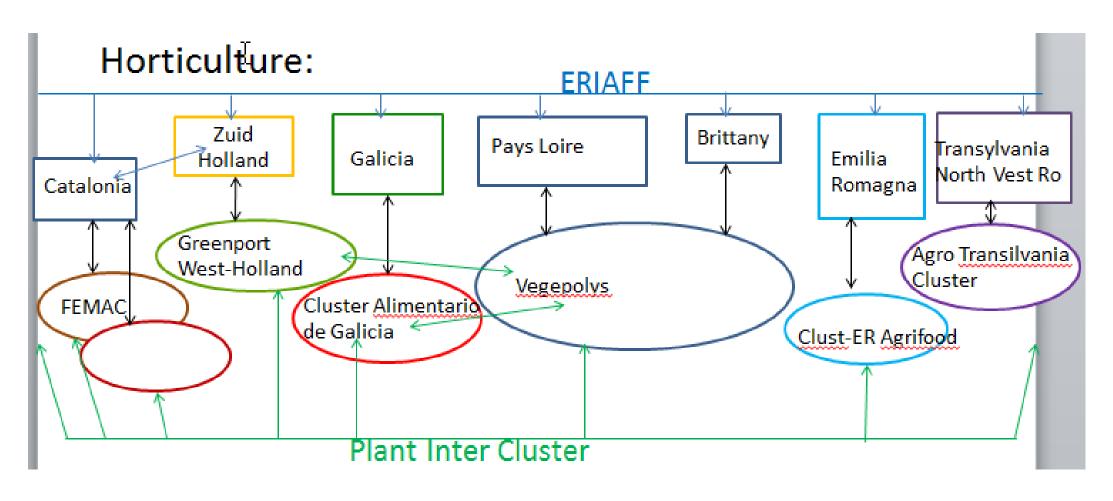
#### **Examples**

- Vegepolys (Plant and Horticulture cluster West of France)
- Agri Sud-Ouest Innovation (R&D and innovation in agriculture & food sector)
- Pôle Terralia
- FEMAC (Manufacturers and Exporters of Agricultural Machinery in Catalonia)
- InovCluster (Agro industrial Association of Centro)
- Agrocluster Ribajeto
- Greenport West-Holland (Horticulture cluster)
- Emilia Romagna Regional Clust-ER Agrifood
- Agro Transilvania Cluster
- Cluster Alimentario de Galicia
- Etc.

## Building a network

- Cooperation between regions and their regional representatives
- Cooperation between clusters
- Cooperation between knowledge institutes and their researchers (also in cross overs)
- Cooperation between trade associations, companies, farms and their farmers
- Cooperation between researchers and farmers (EIP)
- Etc

# Building one sectoral network



# Using the European Funds and Platforms



- COSME: The EU programme for the Competitiveness of Small and Medium-Sized Enterprises (SMEs). It runs from 2014 to 2020 with a planned budget of €2.3bn.
- Horizon 2020 INNOSUP: The INNOSUP initiative addresses the challenge to develop new cross-sectoral industrial value chains across the EU, by building upon the innovation potential of SMEs

### Using PIC





Plant Inter Cluster Meeting – June 12/13th 2019
Registration is open!
GreenTech/PIC/Flower Trials in the same package!

https://greenportwestholland.nl/pic-2019/

### Conclusion

#### The Horticulture in Europe is

- A number of unique clusters in size and completeness
- The most knowledge intensive segment of agriculture
- The possibility to feed and green metropolitan regions sustainable Topics for lobby
- An economic interesting segment of agriculture

Europe has gold in the hands! But we have to organize